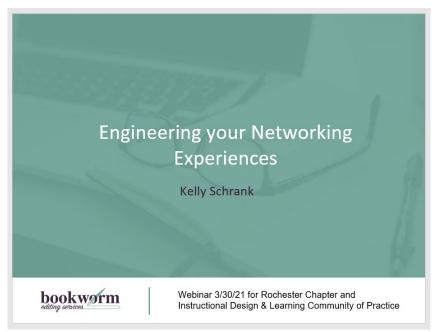
# Handout



## Resources

**Referenced** in Presentation

Books

Karen Wickre, *Taking the Work out of Networking: An Introvert's Guide to Making Connections that Count* (New York: Touchstone, 2018).

Rob Walker, *The Art of Noticing: 131 Ways to Spark Creativity, Find Inspiration, and Discover Joy in the Everyday* (New York: Knopf, 2019).

Susan Cain, Quiet: The Power of Introverts in a World that Can't Stop Talking (New York: Crown, 2013)

### **Online Articles**

Kitty Boitnott, "5 Things You MUST Do During Networking Events," Work It Daily, published November 14, 2016, https://www.workitdaily.com/networking-events-things-must-do/.

Derek Lennon, "13 Reasons Why You're Terrible At Networking," JobMonkey Blog, published November 8, 2016, http://www.jobmonkey.com/terrible-networking/.

Derek Lennon, "11 Simple Hacks For Remembering People's Names," JobMonkey Blog, published July 4, 2016, https://www.jobmonkey.com/hacks-remembering-peoples-names/

Derek Lennon, "11 Conversation Starters To Build Your Network," JobMonkey Blog, published January 19, 2014, https://www.jobmonkey.com/conversation-starters/

### Organizations

AIIP, Association Of Independent Information Professionals: https://www.aiip.org/
AMWA, America Medical Writers Association: https://www.amwa.org/
ATD, Association for Talent Development: https://www.td.org/
BELS, Board of Editors in the Life Sciences: https://www.bels.org/
EFA, the Editorial Freelancers Association: https://www.the-efa.org/
Presentation Guild: https://presentationguild.org/

### Sites

ICEBREAKERS, via The Art of Noticing by Rob Walker: https://docs.google.com/document/d/1j4rj883sIFvh1zZLGedqQFM0wqCrHIIEPE62K0LkKak/edit Meetup.com: meetup.com Quiet Revolution: Unlocking the Power of Introverts: https://www.quietrev.com/ Introvert, Dear: https://introvertdear.com/

Not Referenced in Presentation:

Books

D.A.Benton, An Introvert's Guide to Networking: Practical Tools to Leverage Your Strengths and Expand Your Network (Emeryville, CA: Rockridge Press, 2020).

Matthew Pollard, Derek Lewis, *The Introvert's Edge to Networking: Work the Room. Leverage Social Medial. Develop Powerful Connections* (HarperCollins Leadership, 2021).

### **Online Articles**

https://www.jobmonkey.com/avoid-awkward-conversations/

https://www.jobmonkey.com/most-interesting-person-in-room/

https://upjourney.com/best-networking-books-for-introverts

https://www.johnleonard.com/blog/10-conversation-starters-to-use-for-networking-success

https://www.girlboss.com/work/how-to-answer-what-do-you-do-when-networking

https://hbr.org/2016/10/how-managers-can-help-their-introverts-network

https://www.workitdaily.com/networking-events-things-must-do

https://www.fastcompany.com/90252738/4-things-every-introvert-should-do-before-a-networking-event

https://careersherpa.net/virtual-networking-advice-you-can-actually-use/